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PRESS RELEASE

Praemia REIM appoints Sodor Capital as Australian distribution partner

European real estate investment manager Praemia REIM has appointed fund distribution specialist Sodor Capital to market its strategies to Australian high-net-wealth and institutional investors.

Praemia is Europe's largest healthcare real estate manager, with €18 billion in healthcare assets under management across 750+ properties (clinics, retirement homes, nursing homes and other medical-social facilities) in European countries. The firm manages a further €17 billion in European office, retail, residential and hospitality assets.

Commenting on the appointment, Sodor Capital's founder Martin Smith said, "We are pleased to be representing a manager of the calibre of Praemia REIM in the Australian high-net-wealth and institutional market. We see strong interest from investors seeking access to specialised real estate sectors underpinned by long-term demographic trends, and also investors looking for access to non-USD denominated assets as part of broader global portfolio diversification. Praemia REIM's expertise in European healthcare aligns particularly well with that demand."

Arnaud Tichadou, Managing Director – Head of Business Development, APAC, Praemia REIM, said "Our key market segment, the European healthcare sector, is supported by ageing demographics, rising demand for specialised facilities and limited new supply. Our pan-European platform is built to capture these opportunities, and we look forward to working with Sodor Capital to bring this capability to Australian investors."

Launched in 2024, Sodor Capital is an Australian specialist third-party distributor, connecting global fund managers with local asset owners. Founded by Martin Smith, former CEO and founder of fund administrator Mainstream Group, the firm holds an Australian Financial Services Licence to deal in managed investment schemes to wholesale clients.

Praemia REIM designs, structures, and manages long-term collective real estate investments for high-net-wealth and institutional investors. Praemia REIM manages circa €35 billion in assets, 73 investment funds, and more than 1,500 properties across Europe. Its team comprises 450 employees located in France, Germany, Luxembourg, Italy, Spain, Singapore, and the United Kingdom.

MORE INFORMATION

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